



To Our Valued Customers and Sales Channel Partners:

3/25/20

Only one week has passed since my last correspondence regarding Conval and COVID-19, but, as I am sure you can imagine, much has happened.

First, and of primary importance.....How are you? The employees at Conval wish to convey a heartfelt concern for your safety and well-being as we work together to rid ourselves of this viral threat.

The federal government, as well as the 50 states and some cities in the U.S. (and governments of countries, provinces, cities and states around the world) have instituted restrictions on both business and personal entities. These restrictions range from social distancing practices, to enforced lockdowns for all, to “shelter-at-home”, to the closure of non-essential businesses, etc., all with an emphasis on concerns for the older than 65 demographic. Conval’s management team is working hard to stay abreast of these various executive orders as they are passed down. We are still meeting daily to discuss coronavirus updates and are participating in various informational web’n’airs, benchmarking other manufacturers in terms of best safety practices and participating on conference calls to ensure we keep our employees safe while continuing to meet your needs. We have personnel that can perform their job functions remotely working at home, and are employing communication aids to effectively stay connected.

I am pleased to report that, as an essential manufacturer, Conval has remained open and stands ready to continue supporting our valued Customers. I am even more pleased to report that we have, as yet, to experience having an employee contract the virus. As mentioned in my last correspondence, we have published our *Conval Coronavirus Policy*, and are still adhering to its tenants, diligently practicing the social distancing, cleaning and sanitizing, etc. mandates contained therein.

Don’t hesitate to call if we can be of service to you, and let’s continue to work together to take the necessary actions required to defeat this common enemy.

With best regards,

Don Bowers
Vice-President, Sales & Marketing
Conval, Inc.